B.Voc. Banking, Financial Service & Insurance Skills

Semester I

| Course Code | Title of the Course | Credits |
|-------------|--|---------|
| BVBFSI-101 | Principles of Banking | 3 |
| BVBFSI-102 | Introduction to Financial Services | 3 |
| BVBFSI-103 | Microeconomics | 3 |
| BVBFSI-104 | Communication Skills | 3 |
| BVBFSI-105 | Principles and Practices of Insurance | 4 |
| BVBFSI-121 | Practical- Introduction to financial Services | 4 |
| BVBFSI-122 | Practical- Claims Management and Settlement Procedures | 4 |

Semester II

| Course Code | Title of the Course | Credits |
|-------------|---------------------------------------|---------|
| BVBFSI-201 | IT in Banking | 4 |
| BVBFSI-202 | Financial Accounting | 4 |
| BVBFSI-203 | Life Insurance Products and Practices | 4 |
| BVBFSI-204 | Insurance Operations and Technology | 4 |
| BVBFSI-221 | Practical- IT in Banking | 4 |
| BVBFSI-222 | Practical- Financial Accounting | 4 |

Semester III

| Course Code | Title of the Course | Credits |
|-------------|---|---------|
| BVBFSI-301 | Banking Operation Management | 4 |
| BVBFSI-302 | Digital Banking and FinTech | 4 |
| BVBFSI-303 | Business Law | 4 |
| BVBFSI-304 | General Insurance and Product Design | 4 |
| BVBFSI-321 | Practical- Banking Operation Management | 4 |
| BVBFSI-322 | Practical- Digital Banking and FinTech | 4 |

Semester IV

| Course Code | Title of the Course | Credits |
|-------------|---|---------|
| BVBFSI-401 | Financial Markets and Institutions | 4 |
| BVBFSI-402 | Investment Management | 4 |
| BVBFSI-403 | Financial Mathematics and Statistics | 4 |
| BVBFSI-404 | Financial Planning and Wealth Management | 4 |
| BVBFSI-421 | Practical- Investment Management | 4 |
| BVBFSI-422 | Practical- Financial Mathematics and Statistics | 4 |

Semester V

| Course Code | Title of the Course | Credits |
|--------------------|---|---------|
| BVBFSI-501 | Credit Management in Banks | 4 |
| BVBFSI-502 | Insurance and Risk Management | 4 |
| BVBFSI-503 | Taxation Laws | 4 |
| BVBFSI-504 | Insurance marketing & Customer relationship management(CRM) | 4 |
| BVBFSI-521 | Practical- Insurance and Risk Management | 4 |
| BVBFSI-522 | Practical- Taxation Laws | 4 |

Semester VI

| Course Code | Title of the Course | Credits |
|--------------------|---|---------|
| BVBFSI-601 | International Banking and Foreign Exchange | 4 |
| BVBFSI-602 | Retail Banking and Customer Relationship Management(CRM) | 4 |
| BVBFSI-603 | Ethics and Corporate Governance in Banking | 4 |
| BVBFSI-604 | Health and Medical Insurance | 4 |
| BVBFSI-621 | Practical- Customer Interaction and Policy Sales Role-plays | 4 |
| BVBFSI-622 | Internship | 4 |